



BUILDING GENIUSES™

INNOVATIVE | INTUITIVE | RESPONSIVE | SUPPORTIVE

WHY PARTNER WITH KMC?

KMC partners enjoy a level of service and accessibility you won't find anywhere else. The foundation of our outstanding partnerships stems from the longevity and continuity of KMC's solutions, our team, and our network. We view business relationships as long-term collaborative efforts rather than supplier-customer arrangements.

KMC offers services such as: hands-on mentored training, live technical assistance, live customer service, and a flattened organizational structure that promotes accessibility and cooperation.

PARTNERING OPTIONS INCLUDE:

- System Integration (SI)
- System Distribution (SD)
- Original Equipment Manufacturing (OEM)
- Customized solution development and private-labeling
- Wholesale

KMC Controls authorized representatives have access to industry-leading building automation, control, and integration solutions along with our global network of partners who value open system design and sustainable business practices.



CORPORATE OVERVIEW

KMC Controls is an American manufacturer of open, secure, and scalable building automation solutions. KMC provides smart, connected systems globally that deliver embedded intelligence and optimized control at the network edge.

For nearly 50 years, KMC Controls has helped facilities achieve higher levels of energy efficiency and indoor environmental quality by automating and controlling building systems. KMC develops and markets innovative and intuitive building automation solutions for system integrators, system distributors, and OEM partners.

KMC IS DEDICATED TO:

- Designing automation solutions that are easy to purchase, install, and use.
- Providing open, secure, and scalable systems.
- Facilitating reductions of energy consumption and building operating costs.
- Increasing occupant safety, productivity, and comfort.

KMC's solutions are designed and manufactured in the U.S.A. under the ISO-9001 registered quality system. KMC offers a 5-year product warranty and unparalleled after-sale support from the most responsive and supportive team in the industry.

SOLUTION OVERVIEW

KMC COMMANDER™ IOT SYSTEM

KMC Commander provides secure, cloud-based data normalization, tagging, analytics, visualization, and customizable reporting tools for your system on any mobile device.

KMC Commander BX™ quickly integrates to existing BAS and IT infrastructure, using technology from Intel® and Dell OEM.

KMC SOFTWARE & APPLICATIONS

- KMC TotalControl™, KMC Connect™, and KMC Connect Lite™ for device configuration and project commissioning.

TRIDIUM® NIAGARA® SOLUTION

- Tridium JACE®, Tridium Niagara Workbench, and KMC Converge™ Niagara application.

KMC CONQUEST™ EDGE DEVICES

Fully Programmable BACnet® Advanced Application Controllers:

- KMC Conquest and KMC FlexStat™ for equipment control, unitary, VAV, and other applications.

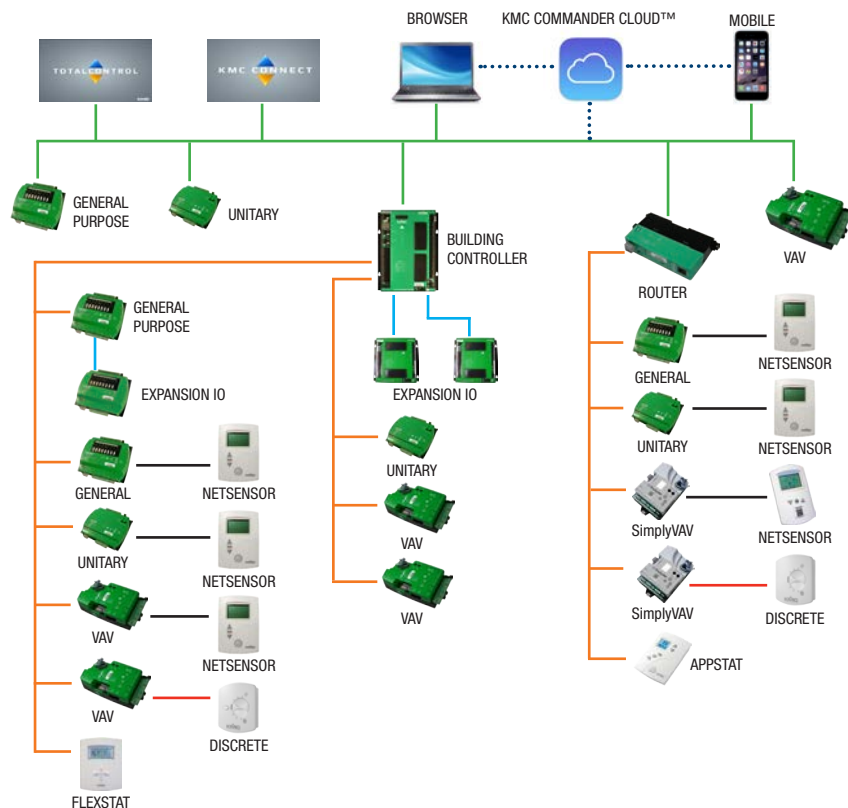
Configurable BACnet Application Specific Controllers:

- KMC AppStat™ and KMC SimplyVAV™ for FCU, RTU, HPU, and VAV applications.

PERIPHERAL DEVICES

- Sensors for temperature, humidity, occupancy/motion, CO, and CO₂.
- Electronic actuators for damper and valve applications.

KMC CONQUEST ARCHITECTURE



KMC COMMANDER ARCHITECTURE

